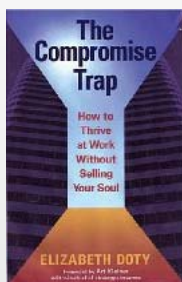


LEADING FOR INTEGRITY

UNLEASH THE POWER OF ALIGNMENT

Leading For Integrity is an experiential workshop that will significantly improve your ability to tap the power of your convictions in constructive, collaborative ways – enabling you to stay true to yourself and contribute to your organization’s effectiveness and integrity.



Leading For Integrity is based on the principles and models appearing in Elizabeth Doty’s ground-breaking book, *The Compromise Trap*. Predicated on over fifty candid interviews with businesspeople at all levels, including vivid firsthand accounts of compromise and courage, the book is a detailed and inspiring strategy for “redefining the game” when you feel pressed to play along at work.

Who Will Benefit

- ◆ Leaders
- ◆ Professionals
- ◆ Intact Teams

Typical Format

- ◆ Online Needs Assessment
- ◆ Pre-workshop Orientation
- ◆ 2 - Day Interactive Workshop
- ◆ Post-workshop Calibration

Easily customized for your organization
Pricing information available on request

What you can accomplish in this workshop:

UNDERSTAND THE COSTS OF COMPROMISE

Understand the compromise trap and why constructive, collaborative conflict is crucial to organizational integrity, innovation, and effective execution.

LEARN THE FIVE POSITIVE PLAYS

Learn five constructive actions you can take when pressed to compromise in unhealthy ways, and understand how to see past the blinders that hide bad choices.

TAP THE POWER OF INTEGRITY FOR VALUE-CREATION

- ◆ Develop your personal and team guidelines for sorting healthy and unhealthy compromise.
- ◆ Design ways to operationalize integrity practices into team interactions as a source of value and effectiveness.
- ◆ Understand and practice the unique responsibilities of leaders and followers for supporting high integrity and alignment.



Elizabeth Doty is the author of the *Compromise Trap*. She is an organizational learning consultant, coach, and educator with a passion for using story to understand complex recurring problems. Her firm, WorkLore, helps teams increase the alignment, integrity and engagement that make their work bigger than a game. For the past 19 years she has consulted to organizations on operational and leadership issues.



Hanley Brite has more than 30 years experience as an educator, executive and consultant. He continually brings fresh approaches to creating organizational vitality through transformational change. Hanley’s mission is to help individuals and organizations achieve success through focused and principled leadership, strategic action, and mastering the process of change.

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THE FIVE POSITIVE PLAYS

Healthy Compromise

- Adapting to pressures in ways that assure a worthy enough win.

Candid Conversation

- Being willing to take responsibility, admit your mistakes and speak openly and honestly.

Positive Limits

- Saying “NO” in a constructive, non-antagonistic way.

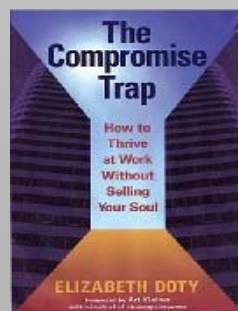
Skillful Influence

- Initiating actions that help redefine the game at a higher level.

Constructive Exit

- Leaving in a way that makes as much positive difference as possible.

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Available at
www.amazon.com